



**Band Fans Parent Organization
Horizon High School**

**General Meeting Minutes
Monday, January 23, 2012
HHS Music Room**

Call to Order: 6:39 pm

Approval of Minutes – Venus Villamagna

- Since December's meeting doubled as a holiday party, there were minutes for that meeting.

President's Report – Ed Tankersley

- Welcome new board members Shari Haley (Fundraising) and Kristi Tjader (PAWS Liaison). New board member Lisa Scibienski (Special Events) could not attend this evening.
- Thanks to the nominating committee - Lisa King, Angie Horton, & Steve Liming – who made all the calls to prospective nominees.
- As the new year begins, fundraising needs to be our primary focus. Our strategy should be to reduce the emphasis on selling merchandise (with the exception of our tried and true fundraisers, eg. Mickman's Wreaths, Butterbraids, Harkin's gift cards) and focus on larger events that involve all of Horizon and the community at large.
- Instead of our usual order tonight, we will save fundraising report for last as Shari has many ideas and it will be the largest committee report with the most input necessary.

Band Council Report – Jason Harrison for Amanda Cole

***Note-Amanda was absent for the board meeting and now the general meeting. Ed and Jason think email may not be the most effective way to let her know about the meetings and will find a better way to get in touch with her.

- Band council met today. Katie Liming is contacting some restaurants to see if they would be open to fundraisers. We have scheduled a fundraiser for Monday, May 7, 2012 at Islands Restaurant, but we want to get a few more going.
- There will be a banquet at the end of the semester. The council is trying to come up with ideas for food and a theme.

Band Director Report – Jason Harrison

- We are currently getting ready for Spring Concerts.
- February 6 is 8th Grade Orientation. Fine Arts will have a slide show only rather than live performances. We'll need a parent or two, but mostly students to run the recruitment table. We are checking to see if administration still wants a few students from drumline to play instruments outside the event like last year.
- Concert band has a P.V. Mall performance Sat. March 3 at 10am. We will need to rent a truck and driver.
- Regional auditions are January 28 at Desert Vista High School. Students auditioning must bring photo I.D.
- All State auditions are March 10. These are only open to those who make regionals.

- California trip – The district board cancelled the December meeting and did not carry over our trip approval to the January agenda. We will now have to wait until the February 2 meeting for a decision. Once approved, Jason will have to put together a band, and find out if those picked will be able to attend. From there, it will be a first paid, first taken basis to fill the 40 available slots. ***Note – This tied in our only **Old Business** for the meeting.
- Due to budget deficit, district may consider cutting Elementary band and strings. If you disagree with this choice, please let them know.

Committee Reports

Treasurer – Melissa Kennedy

- We had lots of money output in December as we paid upfront for Mickman's wreaths and Harkins gift cards. January will show this money building back up as sales dollars are taken in.
- At our December concert, we collected \$145 in donations, \$120 from poinsettia sales and sold most of our Harkins gift cards.
- Melissa handed out copies of the December balance sheet, and a full 2011 financial detail report. We were self-sustaining in 2010/2011 (We did not have to use any money from savings.)
- We will see student account balances go down as they begin to use their funds toward Band Camp and the prospective California trip. That will affect our savings balance.
- Amy Spinti and Venus Villamagna will meet with Melissa immediately following this meeting to conduct our annual account audit.
- Lunch cart is working well and made about \$7000 in 2010/2011.
- Tax credit letters went out and were very well received. We earned \$7600 from tax credits, far surpassing our expectations.
- A fundraising note – Melissa has not yet heard back from the NASCAR people.

Special Events – Ed Tankersley for Lisa Scibienski

- Lisa could not be at the meeting, since it is a very busy time for her business. She has sent word that she is indeed committed to the position and will be here next month. There is not much happening with Special Events right now anyway.

PAWS – Kristi Tjader

- PAWS has a 30 member board and only 15 were able to make the January meeting.
- Gridiron, Horizon's football program, has undergone a total revamp and has lots of PAWS representation. (4 of the 15 people attending were from Gridiron) They are very willing to work with Band Fans – Concessions will be open for us, we may hang sponsorship signage, etc. Kristi has the names of those at Gridiron that we can work with and there will be lots of opportunities for band promotion. The next meeting will be in early February.
- Unfortunately, Band Fans did not make any money from Christmas tree sales this year as we needed to sell over 20 trees before we would see a profit. PAWS made some money from it so they will probably offer us the same opportunity again. Better advertising may help next year.

Volunteer Coordinator – Amy Spinti

- Our only need this upcoming month is a couple of parents for the recruitment table at 8th Grade Parent night on February 6.

New Business

- 8th Grade Parent Night – covered in Band Director and Volunteer committee sections.
- Bylaws Amendment Process – Attendees were asked ahead of time to review the bylaws to see if they thought any changes were necessary. The process would be to convene a bylaws committee should any changes be necessary. No one had any changes, and Ed stated that after a thorough going over last year we should be pretty solid. Ed and Venus had some thoughts regarding changes, but they were trivial and can wait until next year.
- Barbara Hinderman, who recruits volunteers for Lunch Cart, stated that we are currently on a 3 week break, but will be back on from Feb 6 through March 2. We are covered for every day except Tuesdays and need coverage for Feb 14 and Feb 28. We will need to put word out on the Band Fans website to see if someone will step up. Ed sent out special thanks to Barbara, to those who have been working lunch duty, and to Katie Liming for hustling to sign us up for shifts which bring in much needed funds.
- Audit Process – Amy Spinti and Venus Villamagna will meet with Melissa Kennedy following this meeting to do a quick audit of the 2011 Band Fans Accounting. The process is to call for random amounts from the 2011 Treasurer’s Report to make sure receipts can be produced for each expense. Results will be reported at next month’s meeting.

Committee Reports (continued)

Fundraising – Shari Haley

- Movie Night – originally scheduled for February 14, but since we have not yet gotten approval and time is short, Shari proposed we move it to April 13. The overview is that the evening will cost about \$770 for equipment and movie, and Shari has obtained a sponsor (Sylvan Learning Center) that will contribute \$500 if we show their commercial before the movie. They are also considering offering another \$250 if we put a link to their website on our Band Fans website. This would almost completely pay for the evening. We will show a family movie and put out an invitation to not only Horizon students and families, but also to feeder middle and elementary schools. Shari has vendors in place to sell food. Other advantages of moving the date to April 13 are that we may be able to get the new “Footloose” movie, and, since we will need to sell tickets off-site for it to be strictly Band Fans income, this will give us extra time to do that. Shari will get all contracts to Ed to review before proceeding.
- Bowl-a-thon – March 30, 2012 – Via Linda Lanes. 2 hours bowling, large pizza, pitcher of soda for a lane price of \$60 for 6 people. We would charge \$20 per person (or \$120 per lane) and double our money. We will open this up to DSMS families as well to promote interaction and help sell out the facility for our exclusive use. We would keep our sale profits, they would keep theirs. Shari is meeting with DSMS on Wednesday regarding all fundraisers. Once again, Ed will need to approve all contracts before proceeding. Ed will ask Spencer about passing out flyers regarding the Bowl-a-thon.
- Wine Tasting fundraiser - Spring date pending – Total Wine and More – 40 to 50 people – They will charge us \$10 per person, we can easily sell for \$20, maybe \$25 if we provide food. Someone made the observation that if this is successful, we could turn it into a monthly event.

- One of the attendees raised a concern that fundraisers seemed geared only toward our group, and that we should be looking toward the community so it is not always us spending our own money. Shari disagreed and said she thought she was providing a wide variety of events targeting different groups of people and the community at large.
- 5K run – Spring date pending – Shari is looking into this and says certain facilities have lists of frequent runners who look for races like these to sign up for. This would definitely be targeting those outside our group and our school.
- Melissa Kennedy will continue to sell the Harkins gift cards. Shari will see if she can get us a better deal on purchasing the cards.
- The Harry Potter movie fundraiser did well, so please keep an eye out for any blockbuster movies on the horizon. Batman and Twilight were mentioned. Shari will check release dates.
- Ed commended Shari for her incredible efforts thus far, and put forth a challenge to the room to keep looking for a blockbuster fundraising event.

Adjourn at 7:55 p.m.